





# BUSINESS MISSION | LISBON, PORTUGAL 03-07 February 2020

We invite you to take part in the business mission organized by the Polish-Portuguese Chamber of Commerce (PPCC) with support of our local Partner, the Portuguese Chamber of Commerce and Industry (CCIP).

The business mission will have a **strong B2B focus** with individual meetings with potential business partners, according to each Polish company's wishes. We also provide necessary information about the market (tax system and procedures), key players, competition and consumers' profile. We believe that in-depth and direct knowledge of the market reality of the country is of the utmost importance for sustainable success.

The trade mission is organised in close cooperation with **Portuguese Chamber of Commerce and Industry**, well connected and proactive private business association, supporting the companies since 1834, promoting both national and international development of its members, as well serving as the link between SMEs and large companies.

## WHY PORTUGAL?

- Geostrategic location between Europe, Africa and America;
- Gateway to 260 million Portuguese speaking markets;
- 13th country in the world in terms of infrastructure quality
- 2,4% GDP growth in 2018
- Quality of life & safety



## **WE GUARANTEE**



5-7 individual B2B meetings in headquarters of Portuguese companies



Tailor made market seminar (macro, legal, fiscal, labour)



Contacts with local institutional partners



Get acquainted with the Portuguese business environment

#### **OUR OFFER INCLUDES**

- Airline tickets in economy class Warsaw-Lisbon-Warsaw;
- Transfer airport-hotel-airport;
- Stay in a 4\* hotel in Lisbon, breakfast included;
- Travel insurance;
- Scheduling 5-7 B2B meetings with pre-defined potential business partners and clients;
- Potential scheduling of meetings with local governmental institutions;
- Participation in the Seminar about the Portuguese market & networking business Dinner;
- Local support of representatives of PPCC and CCIP;
- Support and presence of the PPCC representative during all the event (with necessary translation during meetings);
- Support in the follow-up after the mission.

#### DRAFT AGENDA

03.02 Departure from Warsaw Arrival to Lisbon

**04.02** B2B meetings
Seminar on the Portuguese and Portuguese-speaking markets

**05.02** B2B meetings

Networking dinner with local business

06.02 B2B meetings

07.02 Transfer to the airport
Departure from Lisbon
Arrival to Warsaw

# NOT INCLUDED IN THE OFFER

- Transport to the individual B2B meetings (taxi, Uber);
- All lunches and dinners.

COST OF PARTICIPATION

2 150 EUR + VAT

1 950 EUR + VAT (PPCC Members)

REGISTER INFO: In order to register your company in the Trade Mission to Lisbon, please fill in the form available <a href="https://docs.google.com/forms/d/1tDn3Z2iZdTrS7T5pqwFh81B7ZyMOkhKISJ7nwO aiyM/edit">https://docs.google.com/forms/d/1tDn3Z2iZdTrS7T5pqwFh81B7ZyMOkhKISJ7nwO aiyM/edit</a> until 02<sup>nd</sup> December 2019. The payment for participation in the Trade Mission is due until 06<sup>nd</sup> December 2019. Submitting of the form does not confirm the participation of the company in the mission. The Polish-Portuguese Chamber of Commerce reserves the right to cancel the trade mission if the minimum number of participants is not reached. Maximum number of companies is 6.

# If you wish to learn more about the Business Mission to Lisbon, please contact:

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